## SAN ANTONIO WATER SYSTEM SAN ANTONIO, TEXAS

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## FORMAL INVITATION, BID

Date September 7, 2011

Sealed bids addressed to the Purchasing Director, San Antonio Water System, 2800 US Hwy 281 North, P. O. Box 2449, San Antonio, TX 78298-2449 will be received until **3:00 p.m.**, **September 14, 2011** and then publicly opened and read aloud for furnishing materials or services as described received herein below.

	Bid Bond is not requ Performance Bond is Performance Bond is	and ending (See Paragraph 15 of Terms & Conditions of Invitation for Bids.) ired. s required.	f Terms and Conditio	ns do not apply.
ltem	Estimated		Unit	Total
No.	Quantity	Description	Price	Amount

# SAN ANTONIO WATER SYSTEM "BEST VALUE" BID BIENNIAL CONTRACT COMMERCIAL AND RESIDENTIAL TOILET DISTRIBUTION PROGRAM ADDENDUM NO. 1

# QUESTIONS TO BID 11-1072 BEST VALUE BID BIENNIAL CONTRACT COMMERCIAL AND RESIDENTIAL TOILET DISTRIBUTION PROGRAM

1. Reference to the 1.28 gallon designation, does this mean the toilet must flush 1.28 GPF or less?

Answer: The effective flush volume shall not exceed 1.28 gallons (4.8 liters) when evaluated in accordance with the sampling plan contained in 10 CFR 429.30. For dual flush toilets the effective flush volume is the composite, average flush volume of two reduced flushes and one full flush.

c:rb;bestvalue/toilet distribu	ution program Add 1				Bid No.	. 11-1072
NOTICE TO BIDDERS: The	San Antonio Water S	ystem Purchasing Divisi	ion is willing to a	ssist any bidder(s	s) in the interpretation of	of bid provisions or
explanation of how bid forms	are to be completed. i	Assistance can be receiv	ved by visiting th	e Purchasing Divis	sion located at 2800 US	S Hwy 281 North, o
by calling (210) 233-3819.		Purchasing Division			Purchasing Division	
	MAIL TO:	San Antonio Water S	System	DELIVER TO:		,
MPORTANT MAILING		P. O. Box 2449			2800 US Hwy 281 No	orth
INSTRUCTIONS:		San Antonio, Texas 7	78298-2449		San Antonio, Texas 7	'8212
Please check the following bla						
Ownership of firm (51% or mo	ore): Non-minor	ity Hispanic	African-Ame	erican Othe	er Minority (specify)	Female Owned
	Handicapp	ed Owned Smal	I Business (less	than \$1 million anr	nual receipts or 100 em	ployees)
The undersigned offers and agrees to f within the time specified. Bidder hereb accompanying schedule and such other pidder agrees to comply with all such Te	by makes this bid and offer sur r contract provisions, specifica	ubject to the Terms and Condition ations, drawings or other data as	ons on the reverse here are attached or incor	eof and subject further porated by reference in	to the terms and conditions of	this Invitation for Bid, the
BIDDER MUST COMPLETE	THE FOLLOWING:					
Discount Terms:	% 20 days. (Net 30	0 days if left blank)	Date of Bio	d		
Delivery will be completed wit	hin	_ calendar days after red	ceipt of order. (if	applicable)		
Name of Bidder (Company) (print	or type)		Signature of I	person authorized to sig	gn bid:	
Address			Print or Type	Name of Authorized p	erson	
			rancor Type	2 р		
City, State and Zip Code			Phone No.	Fax	No.	

E-mail Address

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Item	Estimated		Unit	Total
No.	Quantity	Description	Price	Amount

2. For a dual flush, is the 1.28 GPF designation for the Maximum volume of any flush, or it the average volume between the two flush capacities (IE 1.6 GPF/.8 GPF = 1.2 GPF average)?

Answer: The effective flush volume shall not exceed 1.28 gallons (4.8 liters) when evaluated in accordance with the sampling plan contained in 10 CFR 429.30. For dual flush toilets the effective flush volume is the composite, average flush volume of two reduced flushes and one full flush.

3. Would a single-flush toilet be accepted as an 'or equal' if the quality, function, warranty, etc. exceeds the required specifications?

Answer: No, the decision has been to go with a dual-flush design.

4. If 'chair height' toilets meet specifications for ADA requirements, is it permissible to quote the 'chair height' or ADA model for both the standard and "ADA Compliant" categories?

Answer: Yes, you may bid ADA models for both.

5. The bid requests each unit to include wax ring/closet bolts/toilet seat accessories. Some companies include all these items in the price of the toilet. Does SAWS require a separate price quote on all items including the accessories?

Answer: Yes, each item must be priced separately except the toilet price may include the bowl and the tank together. The wax ring, closet bolts and seat must each be priced separately.

6. What is the final date for questions to be submitted for addressed as a bid addendum.

Answer: September 1, 2011 by 3 P.M. if the final date. However, if clarification is still needed you may contact Janice Hempel @ 210-233-3820 or email <a href="mailto:jhempel@saws.org">jhempel@saws.org</a> any time prior to the bid opening.

7. What is the Proposed Method of Warehousing and Distribution?

Answer: There is a correction on page 5 item c. Proposed Method of Warehousing and Distribution. It should read: Distributor shall detail resources available including equipment and manpower available to deliver the services. Multiple locations throughout the City of San Antonio are considered a plus. Other factors include: A delivery time from time of notification of two weeks or less; and a history of "Customer Oriented" service to the Public.

Name of Bidder (Company) (print or type)	Signature of person authorized to sign bid:	

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Item	Estimated		Unit	Total
No.	Quantity	Description	Price	Amount

8. Who determines whether a distributor has bid an "equal product"?

Answer: SAWS will determine if the product is equal of better.

9. Is an operational plan needed from both the Manufacturer and the Successful Vendor/Distributor?

Answer: Yes, the warranty plan is needed from both to ensure the customer know exactly what to do if there is a warranty issue.

10. Is the warranty for the current occupant only?

Answer: No, the warranty should cover the toilet and accessories for ten years regardless of the current tenant or occupant of the home, apartment, or commercial building.

11. Why is SAWS asking for three prices on the toilet accessories?

Answer: SAWS wants to be able to choose a quality for this contract based on the quality presented (good, better and best). All vendors will be graded on the same quality chosen. For example, if SAWS chooses the "best "quality, all vendors will be graded on the "best" quality presented on the price sheets. An additional price sheet is attached and the one chosen will be entered by SAWS on page 23. The grading of Low, Medium and High equate to Good, Better and Best quality.

12. Will multiple bids be defined as multiple bids from different distributors only?

Answer: If a distributor wants to submit more than one bid they may do so. Each bid must be sealed and presented separately and must conform to all requirements of the bid document, and it must be submitted as a complete bid document.

13. If one manufacturer is the only one who fits the specification requirements will they be the only one considered?

Answer: That is unlikely, but a possibility.

14. If a product has been watersense approved, will it be considered regardless of flushing technology?

Answer: See response to question 3 above.

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15. If a product carries a 5 year warranty will it be automatically disqualified?

Answer: Yes, the required warranty is ten years.

16. No space was listed in the pricing grid for a commercial target such as a 1.1 gallon pres assist toilet. Are there specifications for this?

Answer: We use residential tank style fixture s in both residential and commercial settings. The only pressure assisted fixture allowed is the rear discharge.

17. Will there be any opportunity for manufacturers to present their company and products prior to the final decision making?

Answer: Equal of better items may be presented through September 8, 2011.

18. Brandon Lister mentioned HET to be defined as an average of flushes to be 1.28 GPF. Does this mean 1.6/.8 flushing commode will be considered?

Answer: The effective flush volume shall not exceed 1.28 gallons (4.8 liters) when evaluated in accordance with the sampling plan contained in 10 CFR 429.30. For dual flush toilets the effective flush volume is the composite, average flush volume of two reduced flushes and one full flush.

19. Does SAWS want quarterly reports on warranty claims?

Answer: This would be part of the decision that needs to be discussed in the warranty plan. If the distributor feels this will help, then please feel free to outline it in your plan

20. Does SAWS terms and conditions prevail?

Answer: Yes. Any conditional terms presented will disqualify the bid.

21. What is the minimum delivery time?

Answer: Deliveries must be no longer than two (2) weeks from the time of notification by a SAWS representative (issue of Purchase order). SAWS does expect the vendor to have a stock amount available of 100 of each item within a three day period of notification except for the rear discharge toilets.

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22. Does SAWS give out large quantities of vouchers to residential customers?

Answer: On average 600 to 800 residential toilets are distributed through the voucher program. Commercial customers with less than 10 fixtures will be issued vouchers for pickup all others will be delivered.

On Page 6 of 48 on the original bid document under 1.1 Classification the following has been added:

Specification Change to Residential Tank Style Gravity Flush or Pressure Assist where approved:

• Pressure Assist fixtures <u>must</u> utilize the Sloan Flushmate <u>IV HET (1gpf/3.8 Lpf)</u> assembly.

#### PRICE SHEET FOR DETERMINING GRADE

GOOD	BETTER	BEST
Unit Price/ Make and Model		
Set of 5/16 x 2 1/4 inch closet bolts :		
\$ /	\$ /	\$ /
Toilet Seat Closed Fronted Round with lid:		
\$ /	\$ /	\$ /
Toilet Seat Closed Fronted Std Elongated with lid:		
\$ /	\$ /	\$ /
Toilet Seat open Fronted Std Elongated without lid with self-sustaining hinges:		
\$ /	\$ /	\$ /

Note: If there are not three quantities list what does exist. Put N/A in the column for that quality that does not exist.

SAWS will decide during the evaluation period what grade they will buy and that grade will be selected for all qualified bids presented.

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Item	Estimated		Unit	Total
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#### PRICING CONTINUED

Description	Price per Unit	Approx Annual Purchase	Extended Price
Standard wax ring	\$	15,000	\$
Set of 5/16 in 2-1/4 in std closet bolts	\$	15,000	\$
Toilet Seat Closed Fronted Std Round with lid	\$	11,790	\$
			\$
			\$
Toilet Seat Closed Fronted Std Elongated with lid	\$	3,060	\$
Toilet Seat Open Fronted Std Elongated without lid with self-sustaining hinges	\$	150	\$
Total			\$

## IT IS NECESSARY TO RETURN THIS ADDENDUM WITH YOUR BID.

Name of Bidder (Company) (print or type)	Signature of person authorized to sign bid:	